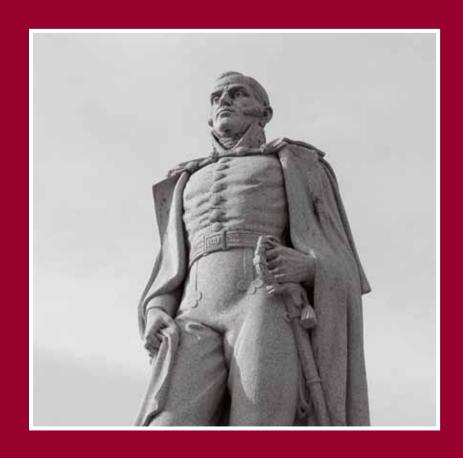
NORWICH

ANNUAL REPORT 2011–2012



Norwich University Mission Statement "To give our youth an education that shall be American in character — to enable them to act as well as to think — to execute as well as to conceive — 'to tolerate all opinions when reason is left free to combat them' — to make moral, patriotic, efficient, and useful citizens, and to qualify them for all those high responsibilities resting upon a citizen of this free republic."

ADOPTED 1843

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The Board of Trustees at Norwich is an active group that serves not only as an overseer of the University, but also sets the policies that will steer and guide Norwich into the future.

The Board of Trustees currently consists of 31 men and women, each of whom brings a unique life experience to the process. Trustees are both alumni and non-alumni; military, business, and educational leaders. Their experiences help them set the vision by which to form the military and civilian leaders of tomorrow.

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"I feel very confident that the future of our institution— and our country— is in good hands."

NORWICH is and always has been a values-based institution, which is why it has been able to weather the storms of change so successfully. During times of change, values serve as both ballast and compass. The growth and evolution of Norwich—through twenty-three presidents, three names, four campuses, and a myriad of other adaptations—has remained consistent with the educational principles of its founding father, Alden Partridge.

Few schools can say this; and Norwich owes its ability to do so because of Captain Partridge's rare vision and the enduring legacy he instilled in the University. His emphasis on experiential learning and his mission "to make moral, patriotic, efficient, and useful citizens" remains at the very core of this institution.

By honoring the tenets set down by our founder, we remain faithful to the past while continuing to adapt to an ever-changing future. And when I see how our alumni are contributing to society, and what our students here at Norwich are achieving, I feel very confident that the future of our institution—and our country—is in good hands.

Norwich is a remarkable place. It was remarkable back when I was a student, and it is remarkable today. Different, granted, but still remarkable.

And it is largely because of the faithfulness of people like you.

Because you care, and because you give—of your time, your ideas, and your resources—you make this place possible.

Seven years from now we will be celebrating our bicentennial. And with that will come more change. We do not know yet what challenges await us in our third century of service to our Nation, but we will do our best to prepare our students and our institution to meet those challenges head on. We will honor the past while continuing to adapt to an ever-changing world.

Thank you for your support and for believing in Norwich. Today, more than ever, the world needs Norwich graduates.

Gordon R. Sullivan '59

General, U.S. Army, Retired

Chairman, Board of Trustees

▶ Contents

- 1 Chairman's Letter
- 3 President's Message
- 4 The Partridge Society
- 10 Making a Difference
- 16 Giving Back
- 18 Leaders in Cyber-Defense
- 20 Bearing the Torch Update
- 22 Financial Statements

This report lists Partridge Society Annual Members and those who have achieved Lifetime Membership and above. A complete list may be found at www.alumni.norwich. edu/annualreport. Both lists acknowledge gifts received and new memberships granted between June 1, 2011, and May 31, 2012. Gifts received and memberships granted after May 31, 2012, will appear in the FY2012-2013 Annual Report.

For information on making a gift to Norwich, visit our website at www.alumni.norwich.edu, e-mail development@norwich.edu, or call the Development and Alumni Relations Office at (802) 485-2300.

The utmost care has been taken in preparing this report. Occasionally, however, errors do occur. We apologize if this has happened and ask that you notify us with any inaccuracies or omissions. Please call Chrissie Eastman at 802-485-2307 or e-mail development@norwich. edu if you have questions or would like to order extra copies.







> President's Message

WHEN ALDEN PARTRIDGE founded

Norwich University his goal was to develop enlightened and useful citizen-soldiers who would be ready to serve their nation in various capacities. For almost 200 years Norwich graduates have followed Partridge's vision, honorably protecting our freedoms on the battlefield and earning distinction in their civilian pursuits.

As we prepare for our third century of service to the nation, the threats and challenges facing our Republic today are different from those in the past. In addition to fighting conventional warfare, America and her allies are confronted every day with cyber attacks that threaten our infrastructure.

Fifteen years ago Norwich saw the issue of cyber warfare as an emerging risk, and we dedicated resources to information assurance programs to teach undergraduate and graduate students how to combat this threat. Cyber attacks have proven to be a reality, and our preparation for teaching the skills necessary for dealing with them has vaulted the University onto the world stage.

The National Security Agency and the Department of Homeland Security have designated Norwich University as a National Center of Academic Excellence in Information Systems Security Education for another five years. We now are one of only four colleges in the U.S. certified as national centers of academic excellence in both information assurance and digital forensics.



Norwich is constantly working to anticipate and identify threats to the Republic so we can prepare the Nation's future leaders to fight them. We know that if Norwich stays on the cutting edge of educating students to defend the Republic, the Republic will always send its best students to Norwich. I encourage you to share your thoughts with me on future issues and potential threats facing the Nation, so that Norwich can continue to meet the needs of our beloved America.

I want to thank you for helping Norwich to achieve success on so many fronts. With your continued support we are accomplishing great things—in the classrooms, on the athletic fields, and out in the community. Our Corps of Cadets stands at 1500—the largest in our history. Our graduates continue to excel in the military and private sectors, and reports from the battlefield tell us our graduates are performing to the highest standards.

Without your margin of excellence dollars we could not realize these accomplishments, sustain our momentum, or maintain our traditions as the Nation's first and only private military college.

Memasie

Norwich forever!

Richard W. Schneider, RADM, USCGR (RET.)

President, Norwich University

➤ The Partridge Society Membership

The mission of the Partridge Society is to encourage alumni, parents, and friends of Norwich University to help the University achieve its financial goals and to formally recognize those who do. There are four categories of Partridge Society membership: Annual Members contribute annual gifts of \$1,000 or more during the University's fiscal year; Lifetime Members, Generals and Chairman's Diamond Club Members have cumulative giving of \$20,000 or more; Garrison Associates Members have consecutive giving for five or more years; and members of the 1819 Circle have made a planned or deferred gift to the University.

The following list acknowledges Annual Members as well as donors who have achieved Lifetime Membership status and above. A complete list can be found online at www.alumni.norwich.edu/ annual report.

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Norwich Values in Action

Making Difference

NORWICH UNIVERSITY is a leadership laboratory, preparing today's students to be tomorrow's leaders.

At the core of this laboratory is experiential learning. Through hands-on, practical experience—in the form of internships, academic research, community service, and study abroad—Norwich students acquire the concrete knowledge and skills needed to carry out "all those high responsibilities resting upon a citizen of this free republic." We asked some of these remarkable students to talk about their experiences out in the real world, experiences made possible by your support.

A Year of Excellence: Notable events of 2011 - 2012

JUNE 2011

PURSUING EXCELLENCE -

World-famous author and business consultant Tom Peters tells the 700 graduates of the CGCS Class of 2011: Pursue excellence and strive to lead, and success will follow.

JULY 2011

LIVING HISTORY – A group of American history enthusiasts relive the Battle of Gettysburg during the CGCS Staff Ride,





RESEARCH

Hands-on research experience has become a prerequisite for admission to graduate school. Thanks to support from alumni and friends, the number of summer research fellowships available to Norwich undergraduates has more than doubled in the last few years.

Sarianne Lynn

AGE: 22 | MAJOR: Biology | HOMETOWN: Weathersfield, Conn.

SUMMER RESEARCH PROJECT investigating lampricide-induced mitochondrial DNA damage in Xenopus laevis A6 kidney epithelial cells

"I was awarded a grant to work with Professor Hinkle in the Vermont Genetics Network lab. She's studying the chemical TFM [3-trifluoromethyl-4-nitrophenol], which is used to control sea lamprey—a parasitic, eel-like, aquatic species that preys upon large, freshwater fish in Lake Champlain. TFM supposedly only kills lamprey, but it's been shown there is an increased mortality rate in frogs, turtles and other non-target organisms. I did my research on xenopus laevis cells—which are frog kidney cells—to measure the effects of TFM on DNA. The research was a highlight of my Norwich experience."

a nine-week course culminating in a field trip to the historic battleground.





AUGUST 2011

NU TO THE RESCUE – NU students, faculty, and staff come to the aid of their Northfield neighbors after Tropical Storm Irene overflows the banks of the Dog River in the worst flooding in the state since 1927.

FLAGS AT FENWAY – The Regimental Color Guard performs at Fenway Park before a Red Sox -Yankees game.

SEPTEMBER 2011

BRINGING HOME THE HARD-

WARE – The student-produced television documentary, "The War at Home," places first in the "Television In-Depth Reporting" category in the National Society of Professional Journalists' Mark of Excellence Awards.

INTERNSHIPS

Norwich undergraduates gain valuable work experience serving as interns during the summer months. Very often, students learn of these opportunities when an alumnus or alumna contacts the Career Development Center looking to hire an intern for their company or government agency.

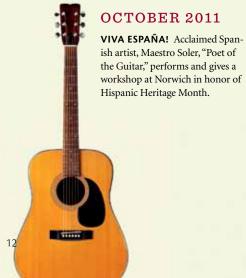
Weslee Hyslop

AGE: 23 | MAJOR: Criminal Justice HOMETOWN: New Haven, Conn.
INTERN at National Life and the Barre, Vermont, Police Department

"Where I come from, gun violence and murder rates are very high. I've seen people I've loved not be here anymore just because someone else decided they were having a bad day. As soon as I sat down in my first criminal justice class, I knew law enforcement was something I wanted to do. I believe someone needs to be there to make sure these things don't happen. I want to be that helping hand."



A Year of Excellence: Notable events of 2011 - 2012 (continued)



OCTOBER 2011 SATELLITE PROJECT LAUNCHED

Norwich students design cameras for a small, cube-shaped satellite, called a "CubeSat," to travel to the moon.

NOVEMBER 2011

SERVICE ABOVE SELF Norwich receives grant to fund 28 part-time AmeriCorps "Students in Service" (SIS) Community service positions for the 2011-2012 academic year.



Meghan Kennedy

AGE: 21 | MAJOR: Political Science

HOMETOWN: Lowell, Mass.

INTERN at the Department of Homeland

Security

"The Career Development Office telephoned and said, 'An alumnus called about a great opportunity within the Department of Homeland Security.' I reached out to him and he was fantastic. I ended up working in Washington, D.C., at the National Operations Center in the Headquarters Department. I learned a little bit about everything that Headquarters does for Homeland Security. When I first applied to Norwich, the Admissions Office stressed how great the alumni network was. It definitely proved to be true in my experience."





COMMUNITY SERVICE

Reaching out to the greater community is one way Norwich students learn the guiding value of service before self. By supporting Student Life, alumni and friends provide an important source of funding for the Center for Civic Engagement and the many organizations served by student volunteers.

Barbara McCarragher

AGE: 24 | **MAJOR:** Civil Engineering and Criminal Justice

HOMETOWN: Plainfield, N.H.

CAPTAIN OF NU Emergency Medical Services—a division of Northfield Ambulance Services sponsored by the Center for Civic Engagement

"There aren't many things you can do in your early twenties that have as much of a positive impact on someone as working as an EMT. One time I was transporting a patient with advanced cancer who was going out for his chemotherapy treatment. It was right around Christmastime, and his nurse told him, 'Bring me back some snow.' On our way back we got a cup and filled it with snow. Seeing him smile as he gave it to her meant a lot to me. I like moments like that where you can actually make a difference."



DECEMBER: NU NAMED a Center of Academic Excellence in Digital Forensics Education by the Department of Homeland Security

DECEMBER 2011

NU WOMEN'S RUGBY Claims First National Sevens Title

JANUARY 2012

WHAT'S COOKING? Eight
Norwich students spend winter
break building a community kitchen
in Pa Chan, Thailand, on an
NUVISIONS abroad
trip, the third such
trip in three
years.

FROZEN FENWAY The Norwich men's hockey team defeats Boston rival Babson College in the open-air rink at Fenway Park with more than 600 alumni cheering them on.

EXCELLENCE IN ENERGY

EFFICIENCY NU student-designed solar house is one of 20 worldwide selected to compete in the

U.S. Department of Energy's 2013 Solar Decathlon.





Jon Giannino '12

AGE: 21 | **MAJOR:** Engineering **HOMETOWN:** Randolph, Vt.

COMMUNITY SERVICE: AmeriCorps Volunteer and Leader

"This past fall, after Tropical Storm Irene, I was part of a crew collecting people's belongings that had washed away, and putting them up on this big bank so families could try to locate their possessions. There were some really nice things—china sets and photo albums—all damaged by the flood. It was good to help people try and get back their belongings, but it was also sad seeing all that stuff ruined. I like helping people. It made me feel good to help our neighbors in the community clean up and move on."

Bryan Sheppard

AGE: 20 | MAJOR: International Studies

HOMETOWN: Poland, N.Y.

Tony Perkins

AGE: 20 | **MAJOR:** International Studies **HOMETOWN:** Kalamazoo, Mich.

Josh Pivirotto

AGE: 22 | MAJOR: International Studies

HOMETOWN: Norfolk, Va.



Tony Perkins in China

A Year of Excellence: Notable events of 2011 - 2012 (continued)

FEBRUARY 2012

HONOR COMMITTEES TO

MERGE Noel-Levitz survey results and Blue Ribbon Commission reports lead to the creation of a single honor and discipline system for all students.

SHOCK PLATOON PLACES

THIRD at prestigious Mardi Gras Drill Team championships in New Orleans.

MARCH 2012

MEN'S AND WOMEN'S HOCKEY
TEAMS return to the Frozen Four.

PRIDE WEEK celebrated on campus.

REBECCA SKLOOT, best-selling author of *The Immortal Life of Henrietta Lacks*, speaks at Norwich in the final installment of the prestigious

Todd Lecture Series.



STUDY ABROAD

Whether they go on to join the military or work in the private sector, exposure to different cultures helps
Norwich students to become better global citizens. This past summer, three Norwich cadets—Bryan Sheppard,
Tony Perkins, and Josh Pivirotto—traveled to China for the third time to study Chinese language and culture.

"Norwich has been really supportive of the international movement, trying to get people to study abroad. They've been really helpful. Overall it was pretty awesome. It was like an adventure for the entire summer. Everything is just so different in China. Every corner you turn there is something just completely different from the way it would be in the U.S. And right now Chinese is *the* language to know. —Tony perkins

"We were placed with Chinese roommates; we lived with them for the entire time we were there, so we had to learn all the cultural dos and don'ts. You always have to be on your toes; for example, you'd be in class and the teacher would call on you if you were not paying attention. Or if you went to a restaurant they might say something you didn't know. You would have to flip through the pages of your little translator to figure out what they said." —BRYAN SHEPPARD

"This summer we had a 24-hour language pledge: You were only allowed to speak Chinese. It's important to have people who understand the language, culture, government—and especially the military. Even after the military there are a lot of opportunities open to Chinese speakers. We could go into business. We could work in diplomacy." —JOSH PIVIROTTO



Bryan Sheppard and Josh Pivirotto in China

APRIL 2012

SFC SHAW OUTDOOR CENTER dedicated during Trustee weekend.

OFFICE OF VOLUNTEER PROGRAMS celebrates 10 years of operation.

FIRST WARRIOR SPIRIT POW WOW honors Native American war veterans.

EXCELLENCE ON THE PITCHNorwich Women's Rugby crowned Division II National Champions.



MAY 2012

NORWICH AWARDS 428 bachelor's degrees and ROTC commissions 125 in weekend ceremonies.

GENERAL COMMENTS General Martin Dempsey, Chairman of the Joint Chiefs of Staff, addresses the Class of 2012 at Commencement Ceremonies.

Norwich Values in Action

Giving Back

JUDGE THADDEUS BUCZKO '47

For Thaddeus Buczko '47—the middle child of seven siblings raised by his Polish immigrant parents during the Great Depression—attending college was out of the question. So after enlisting in the Navy and serving aboard the USS *Bearss* during WWII, he enrolled at Norwich, majoring in government and graduating with honors. Aspiring to a life of public service, he went on to earn a JD from Boston University and spent 40 years as a public servant, while also staying active in the Reserves and retiring at the rank of colonel. Buczko has endowed two scholarships at Norwich to help ease the burden for students whose families may be struggling to meet education costs.

"Tuition is becoming prohibitive for many. I was lucky I had the G.I. Bill for most of my education; otherwise I would not have gone to college. There are so many kids that would like to attend a school like Norwich, but they look at it from a realistic point of view, and opt to go to a state college or a community college. Establishing scholarships is my way of giving back. Life has been good to me, people have been good to me, and I felt I wanted to give something in return."

The Norwich University Medal of Honor Recipients Scholarship

Established in 2006 by Thaddeus Buczko, the Norwich University Medal of Honor Recipients Scholarship was created to recognize the seven graduates of Norwich University who are Medal of Honor Recipients: Henry Clay Wood, Class of 1856; Edward B. Williston, Class of 1856; Thomas



O. Seaver, Class of 1859; Edmund Rice, Class of 1860; Willie Johnston, Class of 1870; Hiram Iddings Bearss, Class of 1898; and James Burt, Class of 1939. Thaddeus invites other alumni to memorialize one or more of our University's Medal of Honor Recipients by contributing to this scholarship so that more students may benefit.



The Judge Thaddeus Buczko '47 Scholarship

Established in 1999 by Thaddeus Buczko, the Judge Thaddeus Buczko '47 Scholarship is awarded annually to a student from Salem, Mass., or, if there is no student from Salem, then to a student from Essex County, or, if not from Essex County, then to a resident of Massachusetts.

If you are interested in establishing a scholarship or contributing to an existing one, please contact Kristin Dodge at kdodge@norwich.edu, or 802-485-2282.

SARA OBERDORF '01

While an undergrad at Norwich majoring in Biology, Sara Oberdorf '01 was active in Maroon & Gold Key and the Biology Honor Society, Beta Beta Beta. Currently a Research Associate and Lab Manager in the Pathology Department at UMass Medical School in Worcester, Mass., she continues her involvement with her alma mater in multiple ways: as an active member of the NU Club of Central Mass.; as a director on the Alumni Association Board; and as a popular guest speaker for various groups and events on campus. And while she gains personal satisfaction from donating to Norwich, she finds that maintaining strong ties with the Norwich Family is a reward in and of itself.

"As I have moved around the Northeast and overseas, every place I land I immediately contact the NU Alumni Office and ask for the local contact person. Then I attend whatever their next event is, and next thing I know, I feel a part of my new community," she says. "You can be thousands of miles away, yet when you walk into a room full of other Norwich alums, it's like going to a family reunion with some relatives you saw a few weeks ago, and others you haven't seen in years. We all share a bond. Suddenly your age, gender, lifestyle, and graduation year don't matter at all—all that matters is you went to Norwich."

Want to stay involved with Norwich?

- Attend alumni events sponsored by your local NU Club or offer to host an event of your own!
- Offer to help with your Class Reunion
- Post a job listing or search for a job through the Career Development Center
- Become a member of one of the many volunteer boards, such as the Sullivan Museum Associates, Friends of the Kreitzberg Library, Partridge Society Board, Alumni Association, Maroon & Gold Athletic Association, etc.
- Volunteer to be your Class Agent or an Officer in your local NU Club
- Become an Admissions Ambassador and represent Norwich at high schools and college fairs
- Cheer on Norwich athletic teams at NU sporting events around the country
- Come back to the Hill for Homecoming

For more information on these and other opportunities, contact the alumni office at 1-877-485-2019

Leaders in Cyber-Defense by Curtis Ostler

21st-Century ir (jan

30 April 2012... The basement war room 0630 hours.

rescent glare from the

overheads and glow from the many computer screens and wall monitors. The president stands next to the Macedonian Ambassador when the attacks begin, arriving simultaneously on two fronts: from Oman and Macedonia. The warriorsmen and women not yet 23 years old, some not even old enough to drink—are quiet, tense, but intent on defending their nation's honor. They have trained for this, prepared their defense plans, and now comes the time for them to use everything they have.

It will all be over in 90 minutes.

The setting is not the White House in Washington, D.C., or the Pentagon in Arlington, but Dewey Hall in Northfield, Vermont. The president in the room is Dr. Richard W. Schneider, president of Norwich University. The warriors are college students, participating in a Cyber-Defense Practicum through Norwich University's Computer Security and Information Assurance (CSIA) program. The Macedonian Ambassador is just that—Zoran Jolevski, who has travelled to Vermont to view the event in person because some of the students enrolled are undergraduates from the University for Information Science & Technology in Ohrid, Republic of Macedonia. Also participating is the College of Commerce and Economics, Sultan Qaboos University, Muscat, Sultanate of Oman.

The exercise is the culmination of the practicum a course intended to teach computer operators how to

"harden" their systems, and the attack methods needed to rigorously test those systems. Using a concept called "Defense in Depth," the course teaches students how to build multiple firewalls. It is intended for IT personnel who maintain and protect large, multi-user servers, such as those employed in government and big business. The need is great, but not well-recognized.

The virtual terrain inside a computer server may well be the 21st-century battlefield: spies, saboteurs, and hackers attack relentlessly, trying to steal, dominate or destroy. While most companies open their internal systems to do business outside, many do not realize that if personnel and financial records are on the same system as the website, e-mail, and customer service portals, there are many ways for a skilled attacker to find a path from the public face to the private side.

Dr. Frank Vanecek, Dean of the School of Business & Management, cannot emphasize enough the risk such companies face. "Most businesses are covered for catastrophic events such as fires and floods," says Vanecek, "but are they equally prepared for a complete infiltration of their digital data? You can move your company into a new building, but what can you do when your data is compromised?"

Ambassador Jolevski watches with an eager smile as a Macedonian student appears onscreen to converse with Norwich Professor Peter Stephenson, who is running the exercise in the Cyber Weapons Room, supported by five of his best. Jacob Evans and Jacob Berry are civilian students studying Computer Security and Information Assurance (CSIA).



Along with junior Trevor Bergeron and freshman Saul Costa, they are tasked with defending the "Blue Cells" on the system. Eric Patterson, graduating in two weeks, is Event Director. He checks the attempts by the "Red Cells" of Oman and Macedonia to infiltrate Blue. "They're hammering away at it as much as they can, but so far nothing has been successful," says Patterson. Meg Rioux, a sophomore CSIA student, is charged with monitoring activity on the "White Cell," the main computer's neutral operating platform.

Some companies *do* recognize the benefit of the training. Dr. Vanecek is in discussion with a U.S. bank to teach 20 of their IT managers worldwide. As Evans explains, each course can be customized. "Because we have it running on virtual systems, we have the ability to roll out any type of classroom we want; so for a bank, if they want to have their people screened on a specific network, that's really easy for us to set up," Evans says.

"I do not know any school that does anything like this," Professor Stephenson says.

The Department of Defense (DoD) and National Security Agency (NSA) understand the value of these skills, offering aid to students through their Information Assurance Scholarship Program (IASP). "We were one of the first schools certified as a Center of Excellence for Information Assurance and Digital Forensics," says Evans. Norwich CSIA majors are in high demand as employees, even before they graduate. One will spend the summer working for NUACC, the Advanced Computing Center. Another is interning at Booz Allen.

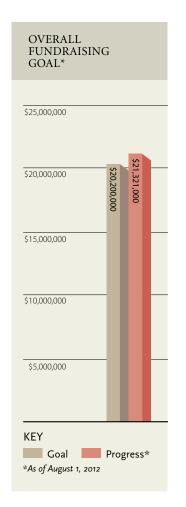
At 0800, Professor Stephenson declares the attack closed. The Norwich defenders are confident that their defenses have held. But Stefan Spirkovski, a junior in Macedonia, dashes their hopes. Beaming from the web monitor, he directs them to a pod that he and his classmates have infiltrated. When Rebecca Weaver, the Norwich cadet acting as war room engineer, brings the pod onto the screen, there are the words, "Greetings from Macedonia!" Ambassador Jolevski beams with pride. "Stefan, congratulations!" he says, stepping into view of the webcam. "We are very proud of you!" Stefan describes how they succeeded by using existing passwords on the same cells they operated as defenders in a similar exercise weeks earlier. Not exactly a method Professor Stephenson had defined, but a legitimate way in—likened to a former employee getting access to a business' main computer because the IT department neglected to delete a username and password.

Continued on page 22









FOR NEARLY TWO CENTURIES Norwich has been in the business of preparing today's students to be tomorrow's leaders. During that time, the University's ability to remain at the forefront of innovative education and leadership training has depended largely upon the generosity of alumni and friends. Today is no different. Thanks to you, Norwich has met or exceeded several of the established project goals for Bearing the Torch; however, as we head into the final months of this three-year fundraising initiative, we remain underfunded in several critical areas. Our successes have been significant, but before we can celebrate, there is still work to be done. Thank you for helping move us closer to our goals. Together we will continue the legacy of Alden Partridge and ensure the future of Norwich University!

THE SHAW OUTDOOR CENTER: exceeded goal!

Thanks to a generous gift of \$1.4 million from Larry Costa '80, ten acres of the former ski hill across from campus has been transformed into the SFC Shaw Outdoor Center. This world-class trail system for mountain-biking, hiking, snowshoeing, and cross-country skiing has been in near constant use since it was dedicated last April. In addition, the Mountain and Cold Weather Company now has at its disposal a brand new training and storage facility located at the base of Paine Mountain.

SCHOLARSHIP SUPPORT:

As educations costs increase, fewer and fewer students are able to attend college without at least some financial aid. Support in the form of scholarships not only allows qualified students to get a Norwich education who would otherwise be prohibited from doing so, it also allows Norwich to compete for the most deserving students by offering merit scholarships. Thanks to the outstanding generosity of alumni and friends, Norwich has raised more than five times the \$1 million goal for scholarships!

PLANNED GIFTS:

Planned gifts secure the future of Norwich. Since the launch of Bearing the Torch two-and-a-half years ago, alumni and friends have made more than \$2 million in new planned gifts to the University, more than double the established goal for the campaign.

THE SABINE FIELD RENOVATION PROJECT: funds needed to reach goal - \$1.1 million

Thanks to recent gifts from former NU Trustee James N. Pritzker of the Tawani Foundation and Peter '65 and Marlene VC'66 Dalrymple, Norwich has raised more than two-thirds of the \$5.2 million needed to update Sabine Field and place it on a par with Kreitzberg Arena and Dole Hall. Plans for the renovation include new stadium seating with a state-of-the-art press box, lighting for night games, an entrance plaza, a recreational running track, and an all-weather artificial playing surface, making Sabine available year round to more teams and to the Corps of Cadets.

UNRESTRICTED: funds needed to reach goal - \$2.5 million

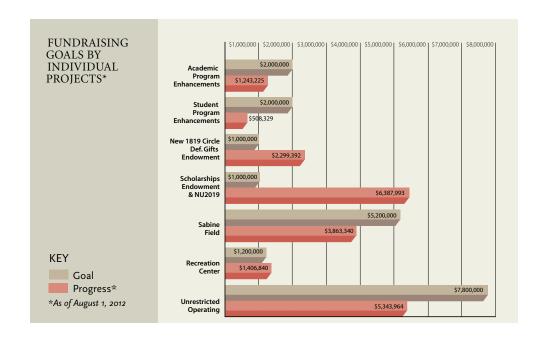
Another critical need as we near the end of Bearing the Torch is in the area of Unrestricted Gifts. An important source of funding for operating expenses, these gifts allow Norwich to minimize tuition increases, thus helping it remain competitive in the higher ed marketplace. We are currently two-thirds of the way toward the \$7.8 million needed in this area.

ACADEMIC PROGRAMS: funds needed to reach goal - \$775,000

Academics are the lifeblood of every university, and Norwich is no exception. Keeping current with today's technological advancements, funding undergraduate research, providing release time for professors, and creating study abroad opportunities are all essential elements of a quality education.

STUDENT LIFE PROGRAMS: funds needed to reach goal - \$1.2 million

Education doesn't only take place inside the classroom. Access to a wide range of co-curricular activities is part of what makes the Norwich experience truly unique. Currently, we are slightly more than one third of the way toward reaching our goal.



Financial Statements

STATEMENTS OF FINANCIAL POSITION: 2-YEAR ASSETS	2012	2011
Cash and cash equivalents	\$8,700	\$18,892
Pledges, Accounts and Loans Receivable, Net	\$19,856	\$10,692
nvestments		
	\$160,089	\$174,258
Land, Buildings and Equipment	\$106,161	\$106,089
Bond Funds on Deposit with Trustee	\$1,351	\$1,222
Other Assets	\$25,764	\$16,979
TOTAL ASSETS	\$321,921	\$339,062
LIABILITIES	2012	2011
Accounts Payable and Accrued Expenses	\$8,076	\$8,061
Notes and Bonds Payable	\$72,800	\$74,400
Other Liabilities	\$33,382	\$23,420
TOTAL LIABILITIES	\$114,258	\$105,881
	400= 660	\$233,181
NET ASSETS STATEMENTS OF ACTIVITIES: 2 YEAR COMPARATIVE	\$207,663 E SUMMARY (IN	
STATEMENTS OF ACTIVITIES: 2 YEAR COMPARATIVE	E SUMMARY (IN 2012	i thousands)* 2011
STATEMENTS OF ACTIVITIES: 2 YEAR COMPARATIVE OPERATING ACTIVITIES Other Income	2 0 1 2 \$2,347	2011 \$2,329
STATEMENTS OF ACTIVITIES: 2 YEAR COMPARATIVE OPERATING ACTIVITIES Other Income Tuition Fees, Room and Board and Other Ed. Programs	E SUMMARY (IN 2012	i thousands)* 2011
STATEMENTS OF ACTIVITIES: 2 YEAR COMPARATIVE OPERATING ACTIVITIES Other Income Tuition Fees, Room and Board and Other Ed. Programs Non - Education and Auxiliary Programs	2012 \$2,347 \$75,933 \$1,615	2011 \$2,329 \$74,834 \$1,600
OPERATING ACTIVITIES: 2 YEAR COMPARATIVE OPERATING ACTIVITIES Other Income Tuition Fees, Room and Board and Other Ed. Programs Non - Education and Auxiliary Programs Contributions and Grants Used in Operations	2012 \$2,347 \$75,933	2011 \$2,329 \$74,834
STATEMENTS OF ACTIVITIES: 2 YEAR COMPARATIVE OPERATING ACTIVITIES Other Income Tuition Fees, Room and Board and Other Ed. Programs Non - Education and Auxiliary Programs	2012 \$2,347 \$75,933 \$1,615	2011 \$2,329 \$74,834 \$1,600
OPERATING ACTIVITIES: 2 YEAR COMPARATIVE OPERATING ACTIVITIES Other Income Tuition Fees, Room and Board and Other Ed. Programs Non - Education and Auxiliary Programs Contributions and Grants Used in Operations	2012 \$2,347 \$75,933 \$1,615 \$5,716	2011 \$2,329 \$74,834 \$1,600 \$5,894
OPERATING ACTIVITIES: 2 YEAR COMPARATIVE OPERATING ACTIVITIES Other Income Tuition Fees, Room and Board and Other Ed. Programs Non - Education and Auxiliary Programs Contributions and Grants Used in Operations Endowment Spending and Investment Income TOTAL OPERATING RENEUES AND SUPPORT	2012 \$2,347 \$75,933 \$1,615 \$5,716 \$7,482	2011 \$2,329 \$74,834 \$1,600 \$5,894 \$7,765
OPERATING ACTIVITIES: 2 YEAR COMPARATIVE OPERATING ACTIVITIES Other Income Tuition Fees, Room and Board and Other Ed. Programs Non - Education and Auxiliary Programs Contributions and Grants Used in Operations Endowment Spending and Investment Income TOTAL OPERATING RENEUES AND SUPPORT OPERATING EXPENSES	2012 \$2,347 \$75,933 \$1,615 \$5,716 \$7,482 \$93,093	2011 \$2,329 \$74,834 \$1,600 \$5,894 \$7,765 \$92,422
OPERATING ACTIVITIES: 2 YEAR COMPARATIVE OPERATING ACTIVITIES Other Income Tuition Fees, Room and Board and Other Ed. Programs Non - Education and Auxiliary Programs Contributions and Grants Used in Operations Endowment Spending and Investment Income	2012 \$2,347 \$75,933 \$1,615 \$5,716 \$7,482 \$93,093 \$90,425	2011 \$2,329 \$74,834 \$1,600 \$5,894 \$7,765 \$92,422 \$87,757
OPERATING ACTIVITIES: 2 YEAR COMPARATIVE OPERATING ACTIVITIES Other Income Tuition Fees, Room and Board and Other Ed. Programs Non - Education and Auxiliary Programs Contributions and Grants Used in Operations Endowment Spending and Investment Income TOTAL OPERATING RENEUES AND SUPPORT OPERATING EXPENSES CHANGE IN NET ASSETS FROM OPERATING ACTIVITIES	2012 \$2,347 \$75,933 \$1,615 \$5,716 \$7,482 \$93,093 \$90,425	2011 \$2,329 \$74,834 \$1,600 \$5,894 \$7,765 \$92,422 \$87,757
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OPERATING ACTIVITIES: 2 YEAR COMPARATIVE OPERATING ACTIVITIES Other Income Tuition Fees, Room and Board and Other Ed. Programs Non - Education and Auxiliary Programs Contributions and Grants Used in Operations Endowment Spending and Investment Income TOTAL OPERATING RENEUES AND SUPPORT OPERATING EXPENSES CHANGE IN NET ASSETS FROM OPERATING ACTIVITIES NON-OPERATING ACTIVITES Endowment Investments Return Net of Spending Used to Support Operation	2012 \$2,347 \$75,933 \$1,615 \$5,716 \$7,482 \$93,093 \$90,425 \$2,668 2012	2011 \$2,329 \$74,834 \$1,600 \$5,894 \$7,765 \$92,422 \$87,757 \$4,665
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OPERATING ACTIVITIES: 2 YEAR COMPARATIVE OPERATING ACTIVITIES Other Income Tuition Fees, Room and Board and Other Ed. Programs Non - Education and Auxiliary Programs Contributions and Grants Used in Operations Endowment Spending and Investment Income TOTAL OPERATING RENEUES AND SUPPORT OPERATING EXPENSES CHANGE IN NET ASSETS FROM OPERATING ACTIVITIES NON-OPERATING ACTIVITES Endowment Investments Return Net of Spending	2012 \$2,347 \$75,933 \$1,615 \$5,716 \$7,482 \$93,093 \$90,425 \$2,668 2012	2011 \$2,329 \$74,834 \$1,600 \$5,894 \$7,765 \$92,422 \$87,757 \$4,665
TATEMENTS OF ACTIVITIES: 2 YEAR COMPARATIVE PERATING ACTIVITIES ther Income uition Fees, Room and Board and Other Ed. Programs on - Education and Auxiliary Programs ontributions and Grants Used in Operations indowment Spending and Investment Income DTAL OPERATING RENEUES AND SUPPORT PERATING EXPENSES HANGE IN NET ASSETS FROM OPERATING ACTIVITIES ON-OPERATING ACTIVITES indowment Investments Return Net of Spending sed to Support Operation ther Non-Operating Activities	2012 \$2,347 \$75,933 \$1,615 \$5,716 \$7,482 \$93,093 \$90,425 \$2,668 2012 (\$15,140) (\$13,046)	2011 \$2,329 \$74,834 \$1,600 \$5,894 \$7,765 \$92,422 \$87,757 \$4,665 2011 \$24,980 \$270

^{*}Represents non-audited results

Fiscal Year 2012 Annual Report Statistics

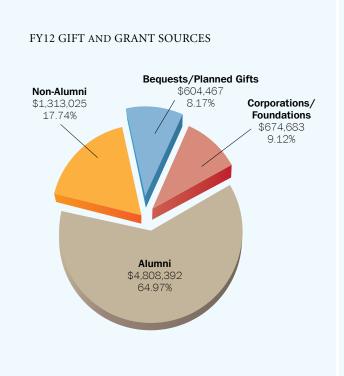
% OF TOTAL

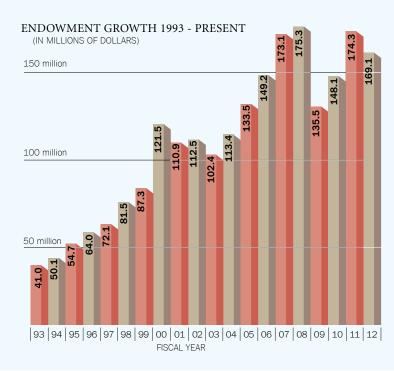
FY12 GIFTS BY SOURCE

Bequests/Planned Gifts	\$604,468	8.17%
Corp/Foundations	\$674,684	9.12%
Alumni	\$4,808,393	64.97%
Non-Alumni	\$1,313,025	17.74%
FY12 GIFTS BY CAMPAI	IGN	
RESTRICTED GIFTS	2012	% of total
Bearing the Torch	\$2,994,338	40.46%
Leadership Campaign	\$175,000	2.36%
Norwich Forever! Campaign	\$1,090,508	14.74%
Restricted Annual Giving	\$233,548	3.16%
TOTAL RESTRICTED:	\$4,493,394	60.72%
UNRESTRICTED GIFTS		% of total

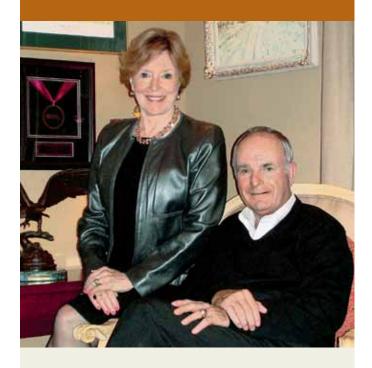
TOTAL UNRESTRICTED:	\$2,907,175	39.28%
Designated to Department	\$253,737	3.43%
Norwich Forever! Campaign	\$940,507	12.71%
Leadership Campaign	\$150	0.00%
Bearing the Torch	\$1,712,781	23.14%
UNKESTRICTED GIFTS		% OF TOTAL

TOTAL RESTRICTED FUNDS	\$4,493,394	60.72%
TOTAL UNRESTRICTED FUNDS	\$2,907,175	39.28%
TOTAL GIFTS:	\$7,400,569	100.00%





"I can think of no better way to repay the University the debt we owe for a great beginning than to contribute financially to its future success." —BILL Dow '61



BILL DOW '61 feels strongly about Norwich. So strongly that, as Class Gift Chair for his 50th reunion, he wanted to make two gifts: one for today and one for tomorrow. His gift of cash is already helping fund Norwich's current needs. His second gift is through his will—a gift that will ultimately provide scholarships for generations to come. "Making a bequest is an easy way to celebrate this wonderful university, which gave us such a significant and purposeful start to our adult lives."

Thank you, Bill and Leslie, for your ongoing commitment, generosity, and leadership.

For 50th reunions and beyond, new bequests, charitable gift annuities, and trusts count in full toward your Class Gift.

To learn more, contact:

David Ely 802-485-2300 dely@norwich.edu



Zoran Jolevski, Macedonian Ambassador to the United States (left), with President Schneider and Dean Frank Vanecek discussing the Cyber-Defense Practicum with Professor Peter Stephenson

Continued from page 17

The Macedonian victory speaks to the overall success of the course. "To teach international students how to attack over Web-Ex—I'd have to say was pretty successful," says Berry. For freshman Saul Costa, the program was one of the selling points when choosing Norwich. "The main reason I am here is because we have this bachelor's degree in Computer Security, and we have this system where students get to build it, run it, and build up classrooms that people across the world use. You don't get to do that elsewhere as an undergraduate," Costa says. "Just last night we did a demonstration for a Chief Information Officer at a Japanese business."

That sentiment was also expressed from overseas. Assistant Professor Saqib Ali, instructing his class in Oman, says, "...my class really enjoyed the new experience of collaborative learning: the interaction with other participants in Macedonia and at Norwich ... every lecture was very exciting for my students." From Macedonia, Assistant Professor and Vice Rector Ustijana Rechkoska Shikoska, Ph.D, is eager for "another great endeavor with Norwich University ... Many more students will be involved ... We will equip a classroom only for Norwich!"

"Many people worry about the possibility of a future world war," says Dr. Vanecek. "Stop worrying, it's already happening on a 24/7 basis." The enemy may not be sovereign nations, but small groups and individuals, some with goals as simple as anarchy and destruction. Since the nation switched from the *Cold War* to the *War on Terror*, threats are no longer limited to a country's borders, but are anticipated from all sides, and even from within—at the heart of our computer systems. Norwich University is teaching students the skills to successfully defend against this new invasion.

Curtis Ostler is the Director of Corporate and Foundation Relations at Norwich University.

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Norwich University
158 Harmon Drive
Northfield, Vermont 05663

Year-End Gift Ideas

As we approach the year's end,

please remember that your charitable giving must be completed by December 31 for you to support the University AND receive a 2012 tax deduction.

SECURITIES

Gifts of stock, bonds, or mutual funds can be made electronically or by transferring paper certificates. By giving securities that have grown in value, you avoid capital gains tax.

CHARITABLE GIFT ANNUITY

In exchange for your gift of cash, lowyielding CDs, stocks, bonds, or mutual funds, Norwich will pay one or two people a high, fixed, guaranteed income for life starting today.

in, lowocks, bonds, s, Norwich two people aranteed inarting today.

BEQUESTS

Including Norwich in your will or trust means no complicated tax rules to follow, plus you maintain control of your assets during your lifetime. You may gift either a dollar amount or a percentage of your estate. Example: I hereby bequeath [\$X, Y%, or the remainder of my estate] to Norwich University of Northfield, Vermont.

BENEFICIARY ARRANGEMENTS

Naming Norwich as a beneficiary of life insurance policies or retirement accounts lets you establish a future gift while maintaining control of these assets during your lifetime, and relieves your heirs of any income and estate tax due on retirement accounts, which could cost up to 80% of the account value!

PLEASE CONTACT

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dely@norwich.edu